

ROLL CALL

PURCHASE RECOMMENDATIONS

The "Purchase Recommendations" are presented by campus and a Summary from "Appropriated Funds" (i.e., from State appropriations to the University) and from "Institutional Funds" is included. The latter term is used here to designate funds received by the University under contracts with the United States Government; contracts with private corporations and other organizations, from foundation grants, and grants from corporations and other donors; and University revolving funds authorized by law. The Summary also indicates a total amount by campus.

The Board action recommended in this item complies in all material respects with applicable State and federal laws, University of Illinois Statutes, The General Rules Concerning University Organization and Procedure, and Board of Trustees policies and directives.

The Directors of Purchases have proposed and the Vice President and Chief Financial Officer recommends the following purchases. Unless otherwise specified, the purchase in each case is recommended on the basis of the lowest acceptable bid.

The President of the University concurs.

**PURCHASES RECOMMENDED**

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**Urbana-Champaign Campus**

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1 Unit      Crop Sciences

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Item      Two plot combines for Crop Physiology and Variety Testing Programs

Cost      \$547,025

Combine 1-    \$279,505

Combine 2-    \$267,520

Vendor Almaco, Nevada, IA

Bids Received

Almaco, Nevada, IA

Total Cost

\$547,025

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code. Three responses were received. Two vendors submitted bids but were considered non-responsive because they did not meet all of the bid specifications.

The plot combines are for the Variety Testing and Crop Physiology programs in the Crop Science Department to harvest research plots.

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2 Unit Roy J. Carver Biotechnology Center

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Item QTrap Liquid Chromatography Mass Spectrometer (LC/MS) System

Cost \$471,707

Vendor Applied Biosystems, Foster City, CA

Bids Received

Applied Biosystems, Foster City, CA

Total Cost

\$471,707

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code. Two vendors submitted responses. One of the vendors did not meet all of the bid specifications and was considered non-responsive.

The Qtrap Mass Spectrometer will be operated in a core user facility and will enable identification and measurement of metabolites in support of research projects across campus in biomedical, agricultural and biological research, providing identification and quantification of metabolites that we were previously unable to detect and measure. This LC/MS system will immediately support 12 faculty members at the University of Illinois who were identified as 'major users' in the NIH proposal that is providing funding for this instrument.

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3 Unit Campus Information Technologies and Educational Services (CITES)

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Item Various quantities and models of Collection Device network switching equipment and service maintenance for the period July 1, 2009, through June 30, 2010, with the option to renew for two additional one year periods.

All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$1,365,000 (estimated)

Renewal Options:

FY11-12 \$1,365,000 est. per year

Vendor Information Systems Group, Inc., Rolling Meadows, IL

Proposals Received

Point Summary of Proposals

(Maximum Score of 10,000)

Information Systems Group, Inc., Rolling Meadows, IL 8,987

Enfopoint, Nashville, TN 8,557

Competitive selection procedures were followed in accordance with the Illinois Procurement Code.

This purchase is for various quantities and models of Collection Device network switching equipment and service maintenance. The Collection Devices feed Ethernet service to Access Devices from a single point, typically the building Intermediate Distribution Frame, and then connect to the central node equipment, typically using Gigabit Ethernet over single mode fiber (1000baseLX).

For each option period, Information Systems Group has stated that prices will remain firm for equipment and maintenance.

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4 Unit Campus Information Technologies and Educational Services (CITES)

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Item Meru Networks wireless equipment, including indoor and outdoor access points, controllers, management appliances and software to expand the existing Meru wireless system on campus for the period July 28, 2009, through June 30, 2010, with the option to renew for four additional one year periods. Maintenance and support are included in the purchase.

All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$750,000 (estimated)

Renewal Options:

FY11-FY14 \$750,000 est. per year

Vendor Meru Networks, Inc., Morton, IL

<u>Proposals Received</u>	<u>Point Summary of Proposals</u> (Maximum Score of 5,000)
Meru Networks, Inc., Morton, IL	4,452
Gargoyle Technologies, Inc., Urbana, IL	3,595
First Equipment Company, Addison, TX	3,225

Competitive selection procedures were followed in accordance with the Illinois Procurement Code.

In January, 2006, the Board approved an expenditure of \$920,000 for Meru wireless equipment. At that time, plans were to expand the previously existing limited wireless network to include approximately 150 buildings. CITES obtained Board approval in March, 2007 for an additional \$1,608,000 for FY08 and FY09 to be spent against the original RFP.

This RFP was issued to secure the best pricing for the Meru Wireless Networks family of products which are used extensively throughout the University's Urbana campus. As of June 1, 2009, wireless installation has been completed in 213 of the 380 approximate campus buildings. This purchase will provide for expanding wireless to additional buildings in FY10.

For each option period, Meru has stated that discount levels will remain firm.

5 Unit International Programs and Studies

Item Travel agency services for the Student International Academic Affairs (SIAA) office, formerly the Study Abroad Office, for the period August 1, 2009, through June 30, 2010, with the option to renew for four additional one year periods at the same terms and conditions.

All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$600,000 (estimated)

Hub Travel Center, Bedford Park, IL	\$300,000
Oswald & Associates, Inc., Olney, IL	\$300,000

Renewal Options:

FY11	\$624,000
FY12	\$648,960
FY13	\$674,918
FY14	\$701,915

Vendor Hub Travel Center, Bedford Park, IL  
Oswald & Associates, Inc., Olney, IL

Proposals Received

Point Summary of Proposals  
(Maximum Score of 2,000)

Hub Travel Center, Bedford Park, IL	1,850
Oswald & Associates, Inc., Olney, IL	1,821
Travelex, Hoffman Estates, IL	1,565
Suzi Davis Travel, Champaign, IL	1,155

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

These will be master contracts with full service travel agencies specializing in international group travel for SIAA. Two awards are being made due to the estimated growth in the program and to ensure that travel to most locations can be accommodated.

Oswald & Associates, Inc. is a MAFBE vendor.

6 Unit School of Chemical Sciences

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Item Shielded Magnet with a Fourier-Transform Nuclear Magnetic Resonance (FT NMR) Spectrometer System

Cost \$1,980,000 (estimated)

Vendor Varian Incorporated, Palo Alto, CA

Proposals Received

Point Summary of Proposals  
(Maximum score of 60,000)

Varian Incorporated, Palo Alto, CA	38,400
Bruker Biospin Corp., Billerica, MA	16,000

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

This NMR instrument will enable structure determination of proteins implicated in Parkinson's disease, diabetes, blood clotting, drug metabolism and HIV/AIDS. Many of these proteins are natively found in forms that are not readily studied using other instruments. The molecular structures will improve fundamental understanding of the cause of disease and provide detailed information of the type useful for scientists to design improved drugs.

Training and installation is included with this Shielded Magnet with FT NMR Spectrometer System.

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**Chicago Campus**

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7 Unit Office of Campus Care, College of Medicine

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Item Purchase of vision, dental, life, and accidental death and dismemberment insurance coverage for Campus Care student health program for the Chicago, Peoria, and Rockford campuses for the period beginning August 16, 2009 to August 15, 2012 with the option to renew for two additional twelve-month periods at the same terms and conditions.

All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$797,525 (estimated)

FY10 \$250,651 (est.) 11 months

FY11 \$273,437 (est.)

FY12 \$273,437 (est.)

Renewal Options:

FY13 \$273,437 (est.)

FY14 \$273,437 (est.)

Vendor Ocean Consulting Group, Plainview, NY

Proposals Received

Ocean Consulting Group, Plainview, NY

Point Summary of Proposals

(Maximum Score of 2400)

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Competitive bidding procedures were followed in accordance with the Illinois

Procurement Code. Two vendors submitted responses. One vendor submitted a proposal for vision services only and was deemed non-responsive.

The University of Illinois provides a health insurance plan for all eligible Chicago, Peoria and Rockford students with the fee automatically assessed along with other tuition and fees. Eligible students include all registered undergraduate, graduate, and health professional students.

The estimated expenditure is based on a fee of \$1.95 per student for vision and dental coverage and a fee of \$0.2375 for life and accidental death and dismemberment coverage on the basis of 125,000 student days per year.

8 Unit Department of Medicine, Section of Nephrology

Item Purchase of pre-primed dialyzers during the period of August 1, 2009 through June 30, 2010, with the option to renew for two additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$283,892 (11 month estimate)

Renewal Options:

FY11 \$309,700

FY12 \$309,700

Vendor Dial Medical Supply Inc., Chester Springs, PA

Bids Received

Dial Medical Supply, Chester Springs, PA

Henry Schein Int., Melville, NY

Total Estimated Cost

\$309,700

\$343,695

Competitive bid requirements were followed in accordance with the Illinois Procurement Code.

These pre-primed dialyzers act as artificial kidneys and are used to provide dialysis treatment to hemodialysis patients at the University of Illinois Medical Center at Chicago.

9 Unit Department of Medicine, Section of Nephrology

Item Purchase of dialysis equipment and supplies during the period of August 7, 2009 through June 30, 2011.

Cost \$1,396,350 (estimated)

FY10 \$698,175

FY11 \$698,175

Vendor NxStage Medical, Inc., Lawrence, MA

This purchase is a sole source because the system is FDA approved, patented and NxStage Medical, Inc. is the only manufacturer and distributor.

The system is the only portable commercially available hemodialysis system FDA cleared for daily home hemodialysis use that includes its own portable reverse osmosis water filtration system. The equipment and supplies will be used to provide outpatient home hemodialysis services for patients of the University of Illinois, as well as residents at the Pavilion of Forest Park Nursing Home.

The University will receive a discount of 20% on these products for an estimated cost savings of \$349,000 over FY10 and FY11.

10 Unit Administrative Services/Capital Programs

Item Purchase and installation of furniture for the University of Illinois College of Medicine at Rockford Rural Health Professions Building through March 31, 2010.

Cost \$396,148 (estimated)

Vendor Mid-City Office Products, Rockford, IL (Sections A, C, E, G, H)

<u>Bids Received</u>	<u>Total Cost</u>
Target Commercial Interiors, Rockford, IL (Section G)	\$ 41,224
Frank Cooney Company, Inc., Wood Dale, IL (Section A)	\$103,500
Graceful Concepts & Images, Inc., Frankfort, IL (Section B)	\$173,008
Kayhan International, Schaumburg, IL (Section B)	\$195,678
Modern Office, Inc., Naperville, IL (Sections G, H)	\$279,289
Harry Kloeppe & Associates, Inc., Wheeling, IL (Section B)	\$216,260
Mid-City Office Products, Rockford, IL (All Sections)	\$624,492
OEC Business Interiors, Inc., Chicago, IL (All Sections)	\$732,053
Corporate Concepts, Lombard, IL (All Sections)	\$734,960
Interior Investments, LLC, Lincolnshire, IL (Sections A, B, C, D, E, F, H)	\$737,353



Henricksen, Itasca, IL (All Sections) \$748,984  
Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Recommendations to the lowest responsive and responsible bidders were made by group. The detailed specifications required firms to submit bids for up to eight furniture sections, A through H. Bidders were also asked to quote all lines in each group for consideration. Additional awards, totaling \$188,445, are being made to three other vendors that made the lowest responsive and responsible bids for Sections B, D, and F. Two of these recommended awards are to MAFBE firms.

The furnishings included in this award include fixed seating/tables, office system furniture, lounge seating, lab tables/library carrels, and tables. The furniture will be installed in the new addition and renovated spaces of the Rural Health Professions Building at the University of Illinois College of Medicine at Rockford.

The competitive bidding process for all items realized a cost savings of \$220,150 against the project budget.

11 Unit Hospital Materials Management/University of Illinois Medical Center at Chicago

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Item Purchase of intravenous extension sets and connectors for the period of August 1, 2009 through July 31, 2010, with the option to renew for three additional one-year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$273,281 (estimated)

Renewal Options:  
8/1/10 to 7/31/11 \$273,281  
8/1/11 to 7/31/12 \$273,281  
8/1/12 to 7/31/13 \$273,281

Vendor Cardinal Health, Waukegan, IL

Other Bidders:  
Ekla Corporation, Naperville, IL

Competitive bid requirements were followed in accordance with the Illinois Procurement Code. The award recommendation is on a line-item basis. Of the three bids received, one vendor was deemed non-responsive and another vendor was non-responsive on three items and second low bidder on four items.

The intravenous extension sets and connectors are used to provide medications to hospital patients throughout the University of Illinois at Chicago Medical Center and clinics.

The unit prices in this bid are comparable to those in the current contract.

12 Unit Hospital Materials Management/University of Illinois Medical Center at Chicago

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Item Purchase of Hospital Central Supplies for the period of August 1, 2009 through July 31, 2010.

Cost \$570,311 (estimated)

Vendor Cardinal Health, Rosemont, IL (20 of 38 items)

<u>Bids Received</u>	<u>Total Cost</u>
Cardinal Health, Rosemont, IL (32 of 38 items)	\$ 814,126
Ekla Corporation, Naperville, IL (12 of 38 items)	\$ 292,267
Midwest Medical Supply, Broadview, IL (20 of 38 items)	\$ 140,327
Medline Industries, Inc., Mundelein, IL (13 of 38 items)	\$ 58,909
Vital Care Reps, Inc., Tinley Park, IL (1 of 38 items)	\$ 9,720

Competitive bid requirements were followed in accordance with the Illinois Procurement Code. Recommendations of the lowest responsive and responsible bidders were made by line item. Additional awards, totaling \$45,049, are being made to four other vendors that made the lowest responsive and responsible bids for 13 of 38 items.

These hospital central supplies – container, catheters, sponges, sterile drapes, retractors, sterilization pouches, forceps, clips, sanitary wraps, hamper bags, etc. – are to be used throughout the University of Illinois at Chicago (UIC) Medical Center and clinics for the care of patients.

The unit prices in these bids are comparable to those in the current contract.

13 Unit Campus Auxiliary Services

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Item Theatrical stage laborers for major events at the University of Illinois at Chicago (UIC) Pavilion, from August 1, 2009 through July 31, 2012, with the option to renew for one additional two year period.

All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$2,646,698 (estimated)

Initial Period:

8/1/09 to 7/31/10	\$ 855,773 (est.)
8/1/10 to 7/31/11	\$ 878,823 (est.)
8/1/11 to 7/31/12	<u>\$ 912,102 (est.)</u>
	\$2,646,698 (est.)

Renewal Options:

8/1/12 to 7/31/13	\$ 957,707 (est.)
8/1/13 to 7/31/14	<u>\$1,005,592 (est.)</u>
	\$1,963,299 (est.)

Vendor Program Productions, Inc., Lombard, IL

Bids Received:

Program Productions, Inc., Lombard, IL	<u>Total Cost:</u> \$ 855,773
Event Engineering, Inc., Chicago, IL	\$ 931,768
Kobotech, Inc., Chicago, IL	\$1,041,027

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The UIC Pavilion will need eleven types of theatrical laborers for major events. The events will be primarily for popular music concerts and other types of performances. The theatrical laborers will be utilized to provide assistance with audio, lighting, rigging, special effects, and stage management services.

This procurement will allow the University to standardize the rates paid for labor services and will allow the UIC Pavilion to work with only one company when preparing for events. This standardization will help attract more events to the UIC Pavilion because the cost to host a show will be determined prior to

the event date.

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**University Administration**

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14 Unit University Office of Human Resources

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Item Recruitment advertising services for the period September 1, 2009, through June 30, 2010, with the option to renew for three additional one year periods at the same terms and conditions. All renewals are subject to continuing need, availability of funds, satisfactory performance, and Board of Trustees' approval.

Cost \$350,000 (estimated)

Renewal Options:

FY11 \$385,000 est.

FY12 \$423,500 est.

FY13 \$465,850 est.

Renewal option estimates are based on an increase of 10% in usage each year.

Vendor Shaker Recruitment Advertising & Communications, Oak Park, IL

Proposals Received

Point Summary of Proposals  
(Maximum score of 154,880)

Shaker Recruitment Advertising & Communications, Oak Park, IL	114,668
Bayard Advertising Agency, Inc., Bloomington, MN	110,198
Esrock, Orland Park, IL	93,140
Transit TV, Los Angeles, CA	23,550

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

Recruitment advertising services are used by units on the three general University campuses and the three health profession branches, University of Illinois College of Medicine at Rockford, University of Illinois College of Medicine at Peoria, and the University of Illinois Medical Center to streamline and increase the effectiveness of their job searches for faculty, academic, and medical positions.

A Best and Final Offer was negotiated with Shaker Recruitment Advertising &

Communications. This resulted in a reduction in the internet job posting fee and a waiver of the transmittal fee for ads, resulting in savings for the University of approximately \$41,200 and \$25,400, respectively, over the initial contract period and the renewal periods.

15 Unit Utilities Administration

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Item Reverse osmosis skid that produces high purity feed water for the boilers at Abbott Power Plant.

Cost \$344,850 (estimated)

Vendor Itasca Systems, Inc., Brooklyn Center, MN

<u>Bids Received</u>	<u>Total Cost</u>
Itasca Systems, Inc., Brooklyn Center, MN	\$344,850
Enpure Process Systems, Inc., Cranston, RI	\$346,000
Siemens Water Technologies, Rockford, IL	\$365,454

Competitive bidding procedures were followed in accordance with the Illinois Procurement Code.

The reverse osmosis system provides high purity feed water for the boilers that produce steam at Abbott Power Plant. The purchase of this system includes a warranty covering parts and service for one year.

Currently, the department owns two reverse osmosis skids and rents a third reverse osmosis skid at a monthly cost of \$20,000. This purchase would replace the need for rental of the third skid.

<b>SUMMARY OF PURCHASES</b>	
<b>(Rounded to nearest dollar)</b>	
Urbana-Champaign Campus	\$ 5,713,732
Chicago Campus	\$ 6,364,205
University Administration	\$ 694,850
Recommended from Institutional Funds	
<b>Grand Total</b>	<b>\$12,772,787</b>